



Team Personal Best Recognition

Achieving and breaking a Team Personal Best for sales is an achievement worth recognition. It also means you and your team have made a great amount of GP and so we are incentivising you all to beat your Team Personal Bests even further.

Each time a team beats their agreed target or all-time Team Personal Best, they will receive a reward from the company, which will be agreed by a Sales Director.

Rules

- Both Permanent, Contract and other forms of GP are taken in to account for TB calculations.
- To qualify for a reward the team must beat its existing TB.
- The whole team will receive the reward together – rewards will not be arranged for separate team members.
- The team reward will be decided upon and organised by the Team Manager / Sales Director.
- If a team significantly changes, the Sales Director responsible for the team will set a new TB to beat and advise accounts.